

2023-2024 AMSD Budget

		2022-2023 Projected Total	2023-24 Recommendations
Income			
	Membership Dues	\$ 494,196.00	\$ 516,344.00
	AMSD Conference Fees	28,367.30	25,000.00
	Interest Income	<u>1,200.00</u>	<u>1,400.00</u>
	Total Revenues	523,763.30	542,744.00
Expense			
Operating Expenses			
	Insurance	4,534.00	5,000.00
	Postage	151.00	160.00
	Printing	0.00	750.00
	Office supplies and expense	1,143.00	1,500.00
	Repairs and Maintenance	0.00	1,000.00
	Publications & Subscriptions	291.00	500.00
	Association Memberships	1,252.00	1,600.00
	Telephone Expense		
	Cellular Phone	1,622.00	1,800.00
	Telephone Expense - Other	<u>1,737.00</u>	<u>1,750.00</u>
	Total Telephone Expense	3,359.00	3,550.00
	Copier Expense		
	Copier Lease/Maintenance Expense	<u>3,987.00</u>	<u>4,400.00</u>
	Total Copier Expense	3,987.00	4,400.00
	Rent	22,076.00	24,000.00
	Miscellaneous Expenses	667.00	750.00
	Technology Expenses		
	E-mail and web page	1,350.00	2,000.00
	Technology Support, Equipment, Software	<u>8,000.00</u>	<u>7,500.00</u>
	Total Technology Expenses	9,350.00	9,500.00
	Catering	6,881.00	9,000.00
	Outside Services		
	Communications Consultant	0.00	1,000.00
	Contract Lobbyist	<u>53,000.00</u>	<u>54,500.00</u>
	Total Outside Services	53,000.00	55,500.00
	Professional Fees		
	Legal Fees	0.00	2,500.00
	Accounting Fees	<u>8,820.00</u>	<u>10,000.00</u>
	Total Professional Fees	8,820.00	12,500.00
	Conf. & Prof. Development	250.00	2,000.00
	Committee Expenses	260.00	500.00
	Reimagine Minnesota Expense	15,000.00	12,000.00
	Other Miscellaneous Expenses		
	Parking & Travel Expenses	360.00	500.00
	Meals & Entertainment	<u>582.00</u>	<u>800.00</u>
	Total Other Miscellaneous Expenses	942.00	1,300.00
	Furniture and fixture expense	0.00	500.00
	AMSD Conference Expense	25,333.74	25,000.00
	AMSD Research Projects	1,200.00	5,000.00
	Total Operating Expenses	158,496.74	176,010.00

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Payroll Expenses			
	Administrative Expense	2,000.00	2,500.00
	Executive Director		
	Executive Director Base Salary	146,857.00	149,794.14
	Executive Director Performance Pay	2,937.14	2,996.00
	Executive Director Benefits	41,364.00	44,342.97
	Executive Director Payroll Tax (7.65%)	10,448.00	10,490.12
	Executive Director Car Allow.	5,400.00	5,400.00
	Total Executive Director	207,006.14	213,023.23
	Dir of Comm and Advocacy		
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	Dir of Comm and Advocacy Base Salary	86,595.00	88,326.90
	Dir of Comm and Advocacy Performance Pay	1,731.90	1,767.00
	Dir of Comm and Advocacy Benefits	6,910.00	6,986.51
	Dir of Comm and Advocacy Payroll Tax (7.65%)	6,854.00	7,013.61
	Dir of Comm and Advocacy Car Allow.	3,000.00	3,000.00
	Total Senior Policy Advocate	105,090.90	107,094.02
	Office Manager (0.5 position)		
	Office Manager Base Salary	33,114.00	33,776.28
	Office Manager Performance Pay	662.28	676.00
	Office Manager Benefits	3,251.00	3,290.58
	Office Manager Payroll Tax (7.65%)	2,553.00	2,583.89
	Total Office Manager	39,580.28	40,326.75
	Total Payroll Expenses	353,677.32	362,944.00
	Total Expense	512,174.06	538,954.00
	Net Income	\$ 11,589.24	\$ 3,790.00