

2022-2023 AMSD Budget

		2021-2022 Projected Total	2022-23 Recommendations
<b>Income</b>			
Revenues			
	Membership Dues	\$ 468,485.00	\$ 498,000.00
	AMSD Conference Fees	12,798.12	20,000.00
	Interest Income	1,200.00	1,200.00
	<b>Total Revenues</b>	<b>482,483.12</b>	<b>519,200.00</b>
<b>Expense</b>			
Operating Expenses			
	Insurance	4,250.00	4,300.00
	Postage	140.00	150.00
	Printing	0.00	750.00
	Office supplies and expense	1,250.00	1,500.00
	Repairs and Maintenance	0.00	1,000.00
	Publications & Subscriptions	342.00	600.00
	Association Memberships	980.00	1,600.00
	Telephone Expense		
	Cellular Phone	1,650.00	1,700.00
	Telephone Expense - Other	1,750.00	1,750.00
	<b>Total Telephone Expense</b>	<b>3,400.00</b>	<b>3,450.00</b>
	Copier Expense		
	Copier Lease/Maintenance Expense	3,700.00	4,100.00
	<b>Total Copier Expense</b>	<b>3,700.00</b>	<b>4,100.00</b>
	Rent	21,500.00	23,000.00
	Miscellaneous Expenses	650.00	750.00
	Technology Expenses		
	E-mail and web page	1,700.00	2,000.00
	Technology Support, Equipment, Software	5,650.00	7,500.00
	<b>Total Technology Expenses</b>	<b>7,350.00</b>	<b>9,500.00</b>
	Catering	4,500.00	8,000.00
	Outside Services		
	Communications Consultant	0.00	1,000.00
	Contract Lobbyist	50,200.00	53,000.00
	<b>Total Outside Services</b>	<b>50,200.00</b>	<b>54,000.00</b>
	Professional Fees		
	Legal Fees	0.00	2,500.00
	Accounting Fees	9,000.00	10,000.00
	<b>Total Professional Fees</b>	<b>9,000.00</b>	<b>12,500.00</b>
	Conf. & Prof. Development	250.00	2,000.00
	Committee Expenses	350.00	500.00
	Reimagine Minnesota Expense	10,930.00	2,500.00
	Other Miscellaneous Expenses		
	Parking & Travel Expenses	11.00	500.00
	Meals & Entertainment	506.00	800.00
	<b>Total Other Miscellaneous Expenses</b>	<b>517.00</b>	<b>1,300.00</b>
	Furniture and fixture expense	0.00	500.00
	AMSD Conference Expense	21,232.51	23,000.00
	AMSD Research Projects	2,000.00	5,000.00
	Strategic Planning	220.00	0.00
	<b>Total Operating Expenses</b>	<b>142,541.51</b>	<b>160,000.00</b>
Payroll Expenses			
	Administrative Expense	2,500.00	2,550.00
	Executive Director		
	Executive Director Base Salary	143,977.00	146,857.00
	Executive Director Performance Pay	2,879.54	2,937.14
	Executive Director Benefits	39,005.00	41,364.00
	Executive Director Payroll Tax (7.65%)	10,406.00	10,448.00
	Executive Director Car Allow.	5,400.00	5,400.00
	<b>Total Executive Director</b>	<b>201,667.54</b>	<b>207,006.14</b>

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Senior Policy Advocate	Dir of Comm and Advocacy		
	Dir of Comm and Advocacy Base Salary	84,897.00	86,595.00
	Dir of Comm and Advocacy Performance Pay	1,697.94	1,731.90
	Dir of Comm and Advocacy Benefits	6,807.82	6,910.00
	Dir of Comm and Advocacy Payroll Tax (7.65%)	6,596.75	6,854.00
	Dir of Comm and Advocacy Car Allow.	3,000.00	3,000.00
	Total Senior Policy Advocate	102,999.51	105,090.90
Office Manager (0.5 position)	Office Manager Base Salary	32,460.00	33,114.00
	Office Manager Performance Pay	649.20	662.28
	Office Manager Benefits	3,173.44	3,251.00
	Office Manager Payroll Tax (7.65%)	2,434.54	2,533.00
	Total Office Manager	38,717.18	39,560.28
	Total Payroll Expenses	345,884.23	354,207.32
	Total Expense	488,425.74	514,207.32
	Net Income	\$ (5,942.62)	\$ 4,992.68