

2022-2023 AMSD Budget

		2021-2022 Projected Total	2021-22 Budget	Projected Over (Under) Budget	2022-23 Recommendations
Income					
Revenues					
	Membership Dues	\$ 468,485.00	\$ 467,000.00	\$ 1,485.00	\$ 497,000.00
	AMSD Conference Fees	12,798.12	4,000.00	8,798.12	20,000.00
	Interest Income	1,200.00	1,200.00	0.00	1,200.00
	Total Revenues	482,483.12	472,200.00	10,283.12	518,200.00
Expense					
Operating Expenses					
	Insurance	4,250.00	3,500.00	750.00	4,300.00
	Postage	140.00	150.00	(10.00)	150.00
	Printing	0.00	750.00	(750.00)	750.00
	Office supplies and expense	1,250.00	1,500.00	(250.00)	1,500.00
	Repairs and Maintenance	0.00	1,000.00	(1,000.00)	1,000.00
	Publications & Subscriptions	342.00	600.00	(258.00)	600.00
	Association Memberships	980.00	1,600.00	(620.00)	1,600.00
	Telephone Expense				
	Cellular Phone	1,650.00	1,500.00	150.00	1,700.00
	Telephone Expense - Other	1,750.00	1,750.00	0.00	1,750.00
	Total Telephone Expense	3,400.00	3,250.00	150.00	3,450.00
	Copier Expense				
	Copier Lease/Maintenance Expense	3,700.00	4,100.00	(400.00)	4,100.00
	Total Copier Expense	3,700.00	4,100.00	(400.00)	4,100.00
	Rent	21,500.00	21,000.00	500.00	23,000.00
	Miscellaneous Expenses	650.00	750.00	(100.00)	750.00
	Technology Expenses				
	E-mail and web page	1,700.00	2,000.00	(300.00)	2,000.00
	Technology Support, Equipment, Software	5,650.00	7,500.00	(1,850.00)	7,500.00
	Total Technology Expenses	7,350.00	9,500.00	(2,150.00)	9,500.00
	Catering	4,500.00	8,000.00	(3,500.00)	8,000.00
	Outside Services				
	Communications Consultant	0.00	1,000.00	(1,000.00)	1,000.00
	Contract Lobbyist	50,200.00	50,000.00	200.00	53,000.00
	Total Outside Services	50,200.00	51,000.00	(800.00)	54,000.00
	Professional Fees				
	Legal Fees	0.00	2,000.00	(2,000.00)	2,500.00
	Accounting Fees	9,000.00	8,500.00	500.00	10,000.00
	Total Professional Fees	9,000.00	10,500.00	(1,500.00)	12,500.00
	Conf. & Prof. Development	250.00	2,000.00	(1,750.00)	2,000.00
	Committee Expenses	350.00	500.00	(150.00)	500.00
	Reimagine Minnesota Expense	930.00	2,500.00	(1,570.00)	2,500.00
	Other Miscellaneous Expenses				
	Parking & Travel Expenses	11.00	1,000.00	(989.00)	500.00
	Meals & Entertainment	506.00	800.00	(294.00)	800.00
	Total Other Miscellaneous Expenses	517.00	1,800.00	(1,283.00)	1,300.00
	Furniture and fixture expense	0.00	750.00	(750.00)	500.00
	AMSD Conference Expense	21,232.51	4,000.00	17,232.51	23,000.00
	AMSD Research Projects	2,000.00	2,000.00	0.00	5,000.00
	Strategic Planning	220.00	500.00	(280.00)	0.00
	Total Operating Expenses	132,541.51	131,250.00	3,361.51	160,000.00
Payroll Expenses					
	Administrative Expense	2,500.00	2,550.00	(50.00)	2,550.00
	Executive Director				
	Executive Director Base Salary	143,977.00	143,977.00	0.00	146,857.00
	Executive Director Performance Pay	2,879.54	0.00	2,879.54	2,937.14
	Executive Director Benefits	39,005.00	39,005.00	0.00	41,364.00
	Executive Director Payroll Tax (7.65%)	10,406.00	10,406.00	0.00	10,448.00
	Executive Director Car Allow.	5,400.00	5,400.00	0.00	5,400.00
	Total Executive Director	201,667.54	198,788.00	2,879.54	207,006.14

2022-2023 AMSD Budget

		2021-2022 Projected		Projected Over	2022-23
		Total	2021-22 Budget	(Under) Budget	Recommendations
Senior Policy Advocate	Dir of Comm and Advocacy				
	Dir of Comm and Advocacy Base Salary	84,897.00	84,897.00	0.00	86,595.00
	Dir of Comm and Advocacy Performance Pay	1,697.94	0.00	1,697.94	1,731.90
	Dir of Comm and Advocacy Benefits	6,807.82	6,807.82	0.00	6,910.00
	Dir of Comm and Advocacy Payroll Tax (7.65%)	6,596.75	6,596.75	0.00	6,854.00
	Dir of Comm and Advocacy Car Allow.	3,000.00	3,000.00	0.00	3,000.00
	Total Senior Policy Advocate	102,999.51	101,301.57	1,697.94	105,090.90
Office Manager (0.5 position)	Office Manager Base Salary	32,460.00	32,460.00	0.00	33,114.00
	Office Manager Performance Pay	649.20	0.00	649.20	662.28
	Office Manager Benefits	3,173.44	3,173.44	0.00	3,251.00
	Office Manager Payroll Tax (7.65%)	2,434.54	2,434.54	0.00	2,533.00
	Total Office Manager	38,717.18	38,067.98	649.20	39,560.28
	Total Payroll Expenses	345,884.23	340,707.55	5,176.68	354,207.32
	Total Expense	478,425.74	471,957.55	6,468.19	514,207.32
	Net Income	\$ 4,057.38	\$ 242.45	\$ 3,814.93	\$ 3,992.68