

2021-2022 AMSD Budget

		2020-2021 Projected Total	2020-21 Budget	2021-22 Recommendations
Income				
	Revenues			
	Membership Dues	\$ 463,269.00	\$ 459,000.00	\$ 467,000.00
	AMSD Conference Fees	0.00	7,000.00	4,000.00
	Interest Income	1,200.00	1,200.00	1,200.00
	Total Revenues	464,469.00	467,200.00	472,200.00
Expense				
	Operating Expenses			
	Insurance	3,281.00	3,500.00	3,500.00
	Postage	132.00	150.00	150.00
	Printing	0.00	750.00	750.00
	Office supplies and expense	500.00	2,000.00	1,500.00
	Repairs and Maintenance	0.00	1,000.00	1,000.00
	Publications & Subscriptions	200.00	1,100.00	600.00
	Association Memberships	1,450.00	1,600.00	1,600.00
	Telephone Expense			
	Cellular Phone	1,450.00	1,500.00	1,500.00
	Telephone Expense - Other	1,750.00	1,750.00	1,750.00
	Total Telephone Expense	3,200.00	3,250.00	3,250.00
	Copier Expense	3,800.00	4,300.00	4,100.00
	Rent	18,100.00	19,000.00	21,000.00
	Miscellaneous Expenses	500.00	750.00	750.00
	Technology Expenses			
	E-mail and web page	1,500.00	2,000.00	2,000.00
	Technology Support, Equipment, Software	8,500.00	5,000.00	6,500.00
	Total Technology Expenses	10,000.00	7,000.00	8,500.00
	Catering	300.00	8,500.00	8,000.00
	Outside Services			
	Communications Consultant	750.00	0.00	1,500.00
	Contract Lobbyist	49,100.00	49,500.00	50,000.00
	Total Outside Services	49,850.00	49,500.00	51,500.00
	Professional Fees			
	Legal Fees	0.00	2,000.00	2,000.00
	Accounting Fees	8,215.00	8,500.00	8,500.00
	Total Professional Fees	8,215.00	10,500.00	10,500.00
	Conf. & Prof. Development	130.00	2,500.00	2,000.00
	Committee Expenses	120.00	500.00	500.00
	Reimagine Minnesota Expense	2,170.00	2,500.00	2,500.00
	Other Miscellaneous Expenses			
	Parking & Travel Expenses	110.00	1,200.00	1,000.00
	Meals & Entertainment	0.00	800.00	800.00
	Total Other Miscellaneous Expenses	110.00	2,000.00	1,800.00
	Furniture and fixture expense	100.00	750.00	750.00
	AMSD Conference Expense	0.00	5,000.00	4,000.00
	AMSD Research Projects	1,500.00	2,000.00	2,000.00
	Strategic Planning	0.00	10,000.00	500.00
	Total Operating Expenses	103,658.00	138,150.00	130,750.00

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Payroll Expenses			
Administrative Expense	2,500.00	2,550.00	2,550.00
Executive Director			
Executive Director Base Salary	141,154.00	141,154.00	143,977.00
Executive Director Performance Pay	2,823.00	0.00	0.00
Executive Director Benefits	36,812.00	36,812.00	39,005.00
Executive Director Payroll Tax (7.65%)	10,365.00	10,365.00	10,406.00
Executive Director Car Allow.	5,400.00	5,400.00	5,400.00
Total Executive Director	<u>196,554.00</u>	<u>193,731.00</u>	<u>198,788.00</u>
Dir of Communications & Advocacy			
Dir of Comm and Advocacy			
Dir of Comm and Advocacy Base Salary	83,232.00	83,232.00	84,897.00
Dir of Comm and Advocacy Performance Pay	1,665.00	0.00	0.00
Dir of Comm and Advocacy Benefits	6,708.00	6,708.00	6,807.82
Dir of Comm and Advocacy Payroll Tax (7.65%)	6,596.75	6,596.75	6,596.75
Dir of Comm and Advocacy Car Allow.	3,000.00	3,000.00	3,000.00
Total Senior Policy Advocate	<u>101,201.75</u>	<u>99,536.75</u>	<u>101,301.57</u>
Office Manager (0.5 position)			
Office Manager Base Salary	31,824.00	31,824.00	32,460.00
Office Manager Performance Pay	636.00	0.00	0.00
Office Manager Benefits	3,173.44	3,173.44	3,173.44
Office Manager Payroll Tax (7.65%)	2,434.54	2,434.54	2,434.54
Total Office Manager	<u>38,067.98</u>	<u>37,431.98</u>	<u>38,067.98</u>
Total Payroll Expenses	<u>338,323.73</u>	<u>333,249.73</u>	<u>340,707.55</u>
Total Expenses	<u>441,981.73</u>	<u>471,399.73</u>	<u>471,457.55</u>
Net Income	<u>\$ 22,487.27</u>	<u>\$ (4,199.73)</u>	<u>\$ 742.45</u>